



Advantages Of Valentino Engineered Pads

Thank you for your interest in Valentino products.

Valentino pads offer the manufacturer many benefits.

- They are affordable to buy, and will save you money in the installation process.
- They can be custom made for your instrument, enhancing your instrument design.
- They are consistent, for more precise and repeatable manufacturing with reduced waste.
- They are easy to install, allowing you to bring new workers online quicker.
- They are quick to install, reducing direct labor costs.
- They create an additional selling point, helping to build sales.

Benefits to the musician include:

- Enhanced tone, projection, focus, articulation and clarity.
- Improved feel, very positive with a light touch.
- Superior seal for better pitch stability, improved tone and control.
- Less frequent repairs, more reliable and longer life.
- Waterproof, and insect proof.

Benefits to the dealer include:

- Less frequent repairs, more reliable and longer life.
- They are affordable to buy, and will save you money in the installation process.
- Pads don't degrade as do felt pads, reducing re-processing for rental.
- They are quick to install, reducing direct labor costs.
- Reduced rental returns due to instrument performance problems.

All of us at J.L. Smith & Co. look forward to working with you, and aim to contribute to your future success. For further discussion of the merits of Valentino pads, please contact me directly.

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